



WEBINAR WORKSHEET · WHAT IF YOUR NEXT HIRE IS AN APP?

The App Hire Scorecard

Pick the one task your team complains about most. Score it 1 to 5 on each criterion below. 60 seconds per line — your gut answer is the right one.

The task I'm scoring: _____

1 • Repetitive

It happens every day or every week, the same way.

Rarely, ad hoc

1 2 3 4 5

Daily, like clockwork

2 • Rule-based

You could write the SOP. If this, then that.

Judgment call every time

1 2 3 4 5

Clear if-this-then-that

3 • Data ready

The data it needs is accessible and has some structure.

Scattered, unstructured

1 2 3 4 5

Accessible and structured

4 • Costly

Hours × people × errors. The pain is real and weekly.

A few minutes, no errors

1 2 3 4 5

Hours weekly, costly mistakes

5 • Low-risk

If it makes a mistake, you catch it cheap and fast.

A miss reaches the customer

1 2 3 4 5

Easy to catch, easy to fix

My candidate's score _____

/ 25

18 – 25

Strong first hire. This is where you start.

12 – 17

Worth a closer look — often one fix away from automatable.

< 12

Keep the human. Pick a different task for hire n° 1.

SCORING TIPS

1. Score the task, not the department. "Order entry for stock parts" beats "sales admin".
2. If two tasks tie, pick the one your most expensive person is stuck doing.
3. A 3 on Low-risk isn't a deal-breaker — it means a human reviews before anything posts.

Free automation assessment

Send a photo of this scorecard to apps@geniuserp.com — we'll tell you straight whether an app can do that job, and what it would take. 30 minutes, no pitch.